



# IndiGrid

## INVESTOR PRESENTATION Q1 FY25 RESULTS

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## Focused Business Model

- Long term contracts
- Low operating risks
- Stable cash flows

## Value Accretive Growth

- DPU accretive acquisitions Y-o-Y
- Creating growth pipeline for future

## Predictable Distribution

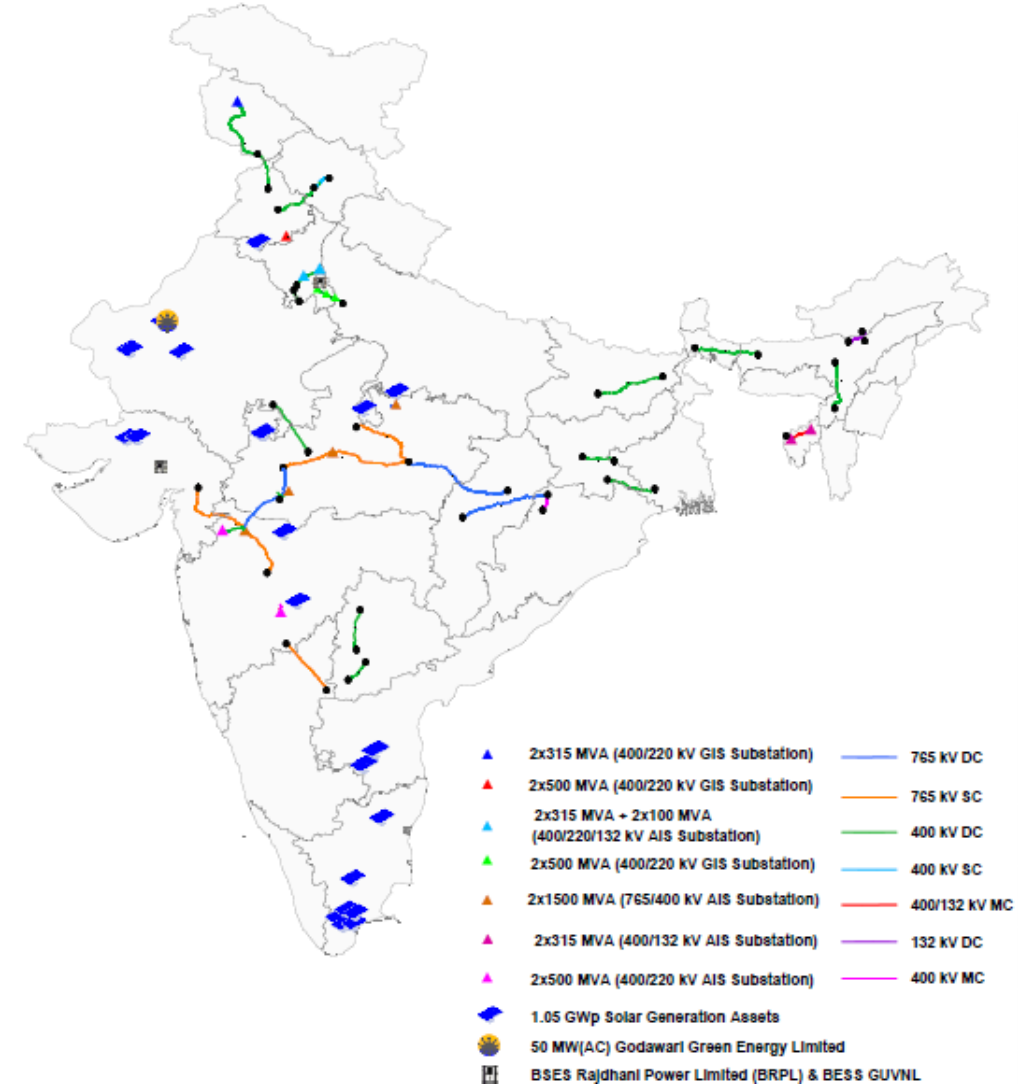
- Quarterly distribution
- Minimum 90% of Net cash flow distributed
- Sustainable distributions

## Optimal Capital Structure

- Cap on leverage at 70%
- AAA rating; prudent liability management
- Well capitalized

*To become the most admired yield vehicle in Asia*

# Portfolio Overview



(1) Value of 100% stake of all projects as per independent valuation report as of June 30, 2024;  
 (2) Including 5 u/c projects – IPTL, DPTL, KTCO, Kilokari BESS, and GUVNL BESS  
 (3) ENICL has a TSA term of 25 years from the Licence Date  
 (4) Solar assets have a PPA term of 25 years from the actual COD  
 (5) Includes Steel used in both tower and conductors and Aluminium used in conductors of our transmission assets  
 (6) Includes the Kilokari BESS project and the GUVNL BESS Project

Location is Indicative, only a pictorial representation of India





# **Q1 FY25 QUARTERLY UPDATE**



## Portfolio Update

- ❑ Signed Battery Energy Storage Purchase Agreement (BESPA) for the 180 MW/360 MWh BESS project awarded by GUVNL during Q4 FY24.

## Financial Performance

- ❑ Q1 FY25 Revenue & EBITDA witnessed 32.7% and 35.2% YoY growth respectively; Q1 FY25 financials includes full quarter impact from the VRET and RSUPL assets compared to same quarter last fiscal.
- ❑ **AUM and Net Debt/AUM** at the end of the quarter stood at **₹ 293 billion and 61.3%** respectively.
- ❑ Q1 FY24 collections at 94% for transmission assets and 104% for solar assets.
- ❑ Q1 FY25 DPU declared at ₹ 3.75; on track to deliver the DPU guidance of ₹ 15.0 for FY2024-25.

## Operational Performance

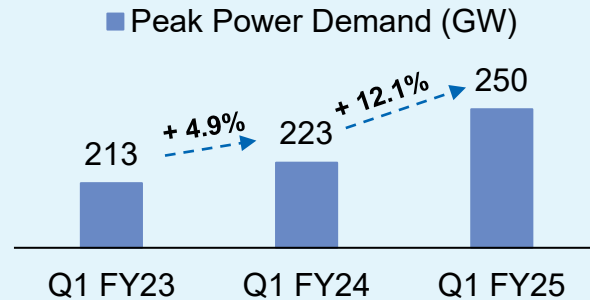
- ❑ Average quarterly availability 99.4%
- ❑ Solar CUF maintained at 25.6%

**Superior**  
Total Returns

**Sustainable**  
Increase in DPU

**Stable**  
Operations

## Rapidly increasing power demand and consequent capacity addition



- ❑ Higher economic activity, increased EV adoption, harsher weather conditions and increased electrification driving up the electricity demand
- ❑ The All-India **peak electricity demand** is estimated to reach **277.2 GW by 2026-27** and **366.4 GW by 2031-32<sup>1</sup>**.
- ❑ Energy Transition efforts to play a key role in catering to the growing power demand while managing the country's net zero ambitions.

## Additional Transmission networks required to facilitate evacuation

- ❑ To facilitate evacuation of higher electricity as well as power from new RE load centers, CEA estimated an investment requirement worth **₹ 4.75 trillion by 2027** in the country's transmission infrastructure of which **₹ 3.13 trillion is allocated to ISTS projects**.
- ❑ **Transmission Bids:** In Q1 FY25, 11 bids submitted of which 8 reverse auctions concluded. The NCT<sup>2</sup> estimates capex of these at ~ ₹ 415 bn

## Heightened focus on Renewable generation and energy storage infra

- ❑ GOI's aim is to achieve 500 GW of installed electricity capacity from non-fossil fuel sources by 2030. Current renewable capacity at ~194 GW.
- ❑ To support the grid stability with the increasing proportion of RE, CEA estimates need of ~8.5 GW and ~47.2 GW of BESS projects till 2026-27 and 2031-32, respectively.
- ❑ **BESS Bids:** In Q1 FY25, GUVNL Ph III tender for Standalone BESS for 500 MW / 1000 MWh concluded.

# Indian transmission sector opportunity landscape (2/2)

- ❑ CEA, in the draft NEP<sup>1</sup> (Vol II) has outlined an investment requirement worth **₹ 4.75 trillion by 2027 for the transmission sector.**
- ❑ In its Rolling Plan 2028-29, CTUIL<sup>2</sup> has identified projects worth **₹ 2.95 lakh crores** for adding 48,620 ckms of transmission lines and 4,56,035 MVA of transformation capacity by 2028-29; of which **₹ 1.13 lakh crores** are slated to come up over the next ~24 months.
- ❑ In Q1 FY25, 11 bids were submitted of which 8 reverse auctions were concluded with an estimated capex of **₹ 41,500 crores**
  - ✓ Additionally, GUVNL Ph III tender for Standalone BESS for 500 MW / 1000 MWh was concluded.

Transmission Bids			
Bid Stage	Region	Number of Active Bids	Estimated Cost (₹ Crore)
Project RFP Released	Eastern	3	4,061
	Northern	5	14,313
	Southern	3	5,114
	Western	6	32,113
	<b>Total</b>		
Project Approved in NCT and RFP Awaited	Northern	4	13,654
	Southern	2	4,005
	Western	6	18,326
	<b>Total</b>		
<b>Total project value of bid pipeline</b>			<b>₹ 91,585 crores</b>

Battery Energy Storage Bids		
Bid Stage	Project Name	Estimated Cost (₹ Crore)
Project RFP Released	SECI - 1000 MW / 2000 MWh	3,500
	NVVN - 250 MW / 500 MWh	900
<b>Total project value of bid pipeline</b>		<b>₹ 4,400 crores</b>

Active bids worth  
**~₹ 96,000 crores**  
 across transmission and BESS sectors

(1) National electricity Plan; (2) Central Transmission utility of India Limited



# Q1 FY25 Operational Performance



- **Zero Harm on HSE**

- Zero – Fatality/LTI (Loss Time Injuries)/ FAC ( First Aid Cases) for the quarter

- **Performance**

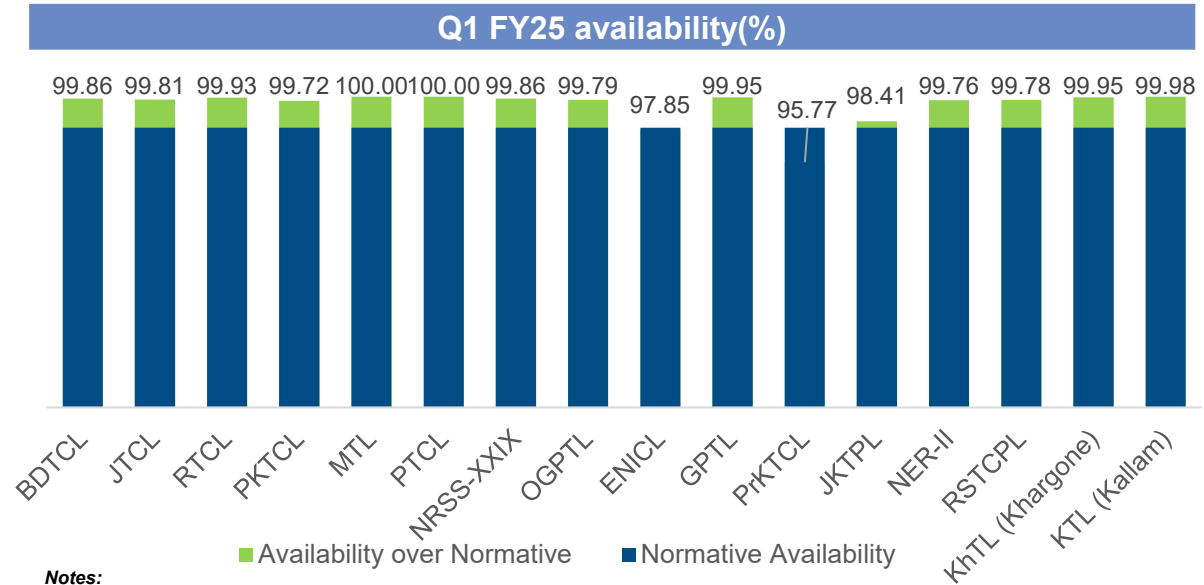
- Power Transmission: Average availability Q1 FY25: ~99.40%.
- Solar Generation (855MW AC) Q1 FY25: 472.6 MU generated at 25.6% CUF

- **Reliability**

- Q1 FY25: Trips/Line: 0.35,
  - Most of trips are caused by natural events such as lightning and thunderstorms, as well as external factors like stubble burning and foreign materials.
- Substation Trips/Element : 0.04

- **Cybersecurity**

- ISO 27001 Certification Process for Solar Assets Completed,



**Notes:**

- ENICL: Conductor snap event happened in PB line,
- PrKTCL: Outages were taken to carry out Force Majeure restoration work
- JKPTL: Indemnified event due to line diversion.

Key Indicators	Q1 FY25	Q1 FY24
No. of Trips / Line	0.35	0.24
Training Man hours (Hours)	~11,867	~13,370
Loss Time Incident (Nos)	0	1
Unsafe conditions reporting (Nos)	2,218	1,898
Near Miss Reporting (Nos)	107	84
<b>Utility Solar (855 AC MW)*</b>		
Generation (MU)	472.6	474.2
CUF/Plant Availability (%)	25.6% / 99.6%	25.7% / 99.5%

*Consistent track record of maintaining superior availability and yield performance*

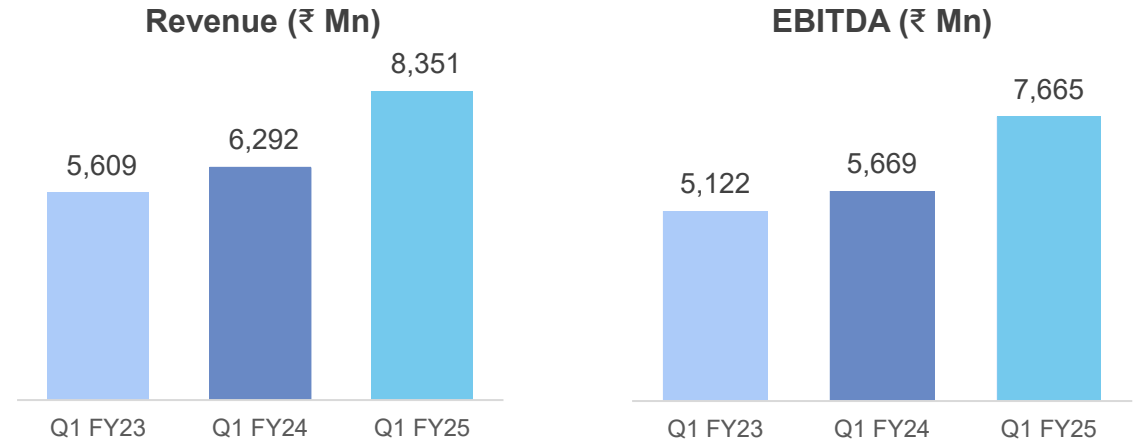
\* While in Q1 FY24 IndiGrid portfolio did not include solar assets acquired through VRET and RSUPL, but the solar generation, CUF and plant availability data shown for Q1FY24 include all capacities to present a like-to-like comparison

# Q1 FY25 Financial Performance

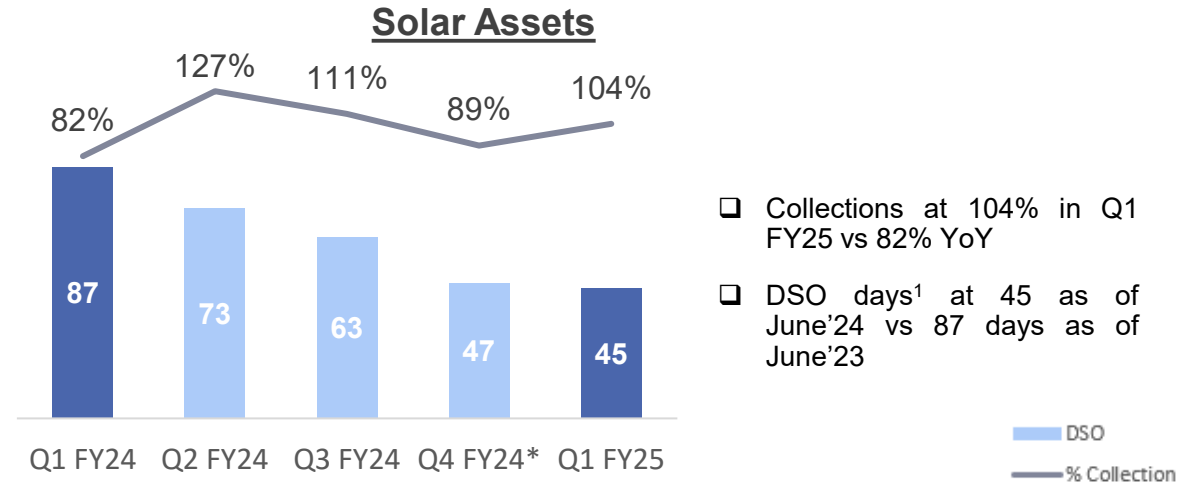
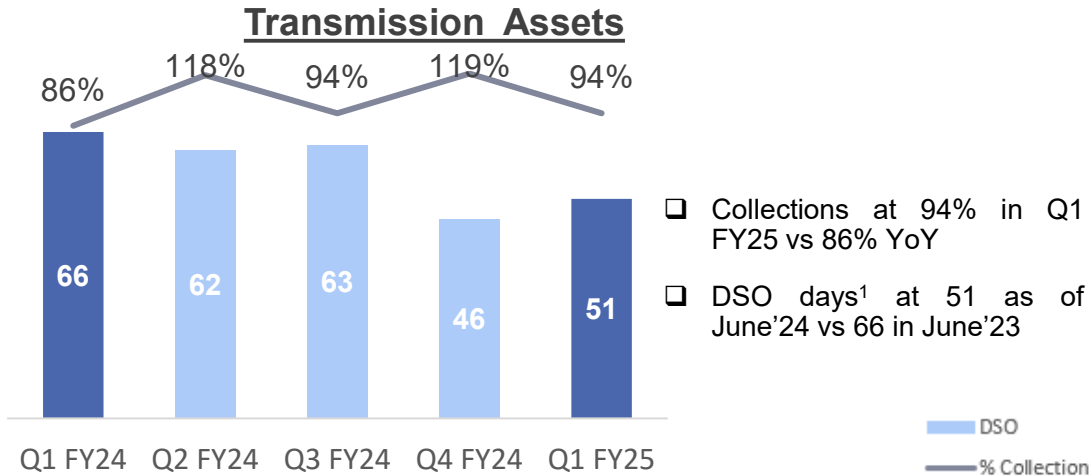


## Earnings

₹ Mn	Q1 FY25	Q1 FY24	% change
Revenue	8,351	6,292	32.7%
EBITDA	7,665	5,669	35.2%
NDCF Generated	3,130	1,734	80.4%
DPU (₹ per unit)	3.75	3.45	8.7%



## Collections and Receivable Days

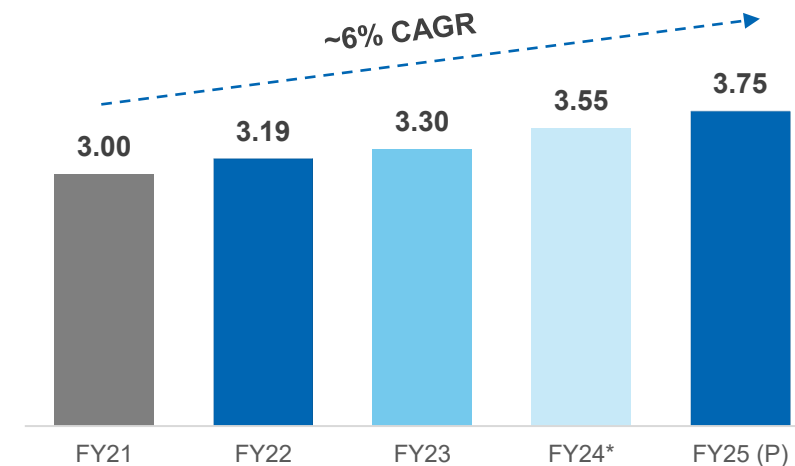


*Accelerated growth in Revenue, EBITDA, NDCF on back of various acquisitions*

# Q1 FY25 Distribution Update

Particulars	Q1 FY25	Q1 FY24
Distribution per unit (DPU) (₹)	3.75	3.45
- Interest	3.1954	3.1759
- Dividend	0.2082	0.0611
- Capital Repayment	0.3464	0.2010
- Other income	-	0.0120
Outstanding Units (Mn)	783.7	700.2
Gross Distribution (₹ Mn)	~2,939	~2,416
Record Date	July 30, 2024	August 3, 2023
Tentative Distribution Date (on or before)	August 08, 2024	August 12, 2023
NAV per Unit (₹)	~143.98	~130.49

## Quarterly Distribution Trend



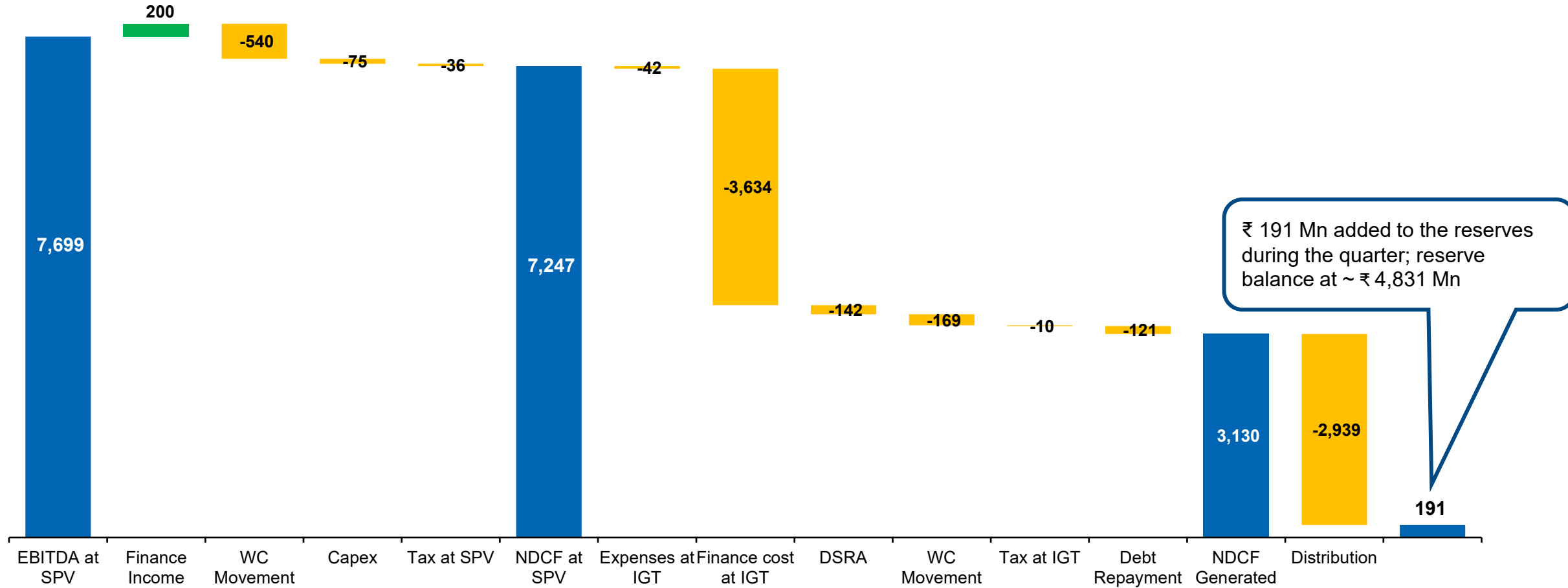
- ❑ During the quarter, independent valuer has widened the comparable basket for beta, to include PG InvIT, while valuing IndiGrid's asset portfolio leading to increase in the NAV
- ❑ ~₹ 89.72/unit amounting to ~₹ 52.40 Billion distributed to investors since listing (including Q1 FY25 distribution)

*DPU for Q1 FY25 at INR 3.75 ; on track to meet the FY25 DPU guidance of INR 15.0 / unit*

\* The DPU for Q2, Q3, Q4 FY24 was INR 3.55 / unit and Q1 FY24 was INR 3.45 / unit.

# Q1 FY25 Consolidated EBITDA to NDCF Waterfall

(In ₹ Mn)



*Maintained healthy NDCF reserves ensuring stable and sustainable DPU*

# Robust Balance Sheet

**AAA Rated**

By CRISIL, ICRA & India Ratings

**~7.74%**

Average Cost of Debt

**₹ 25.54 Bn**

Cash Balance<sup>1</sup>

**~73%**

Fixed Rate Borrowings

**~61.3%**

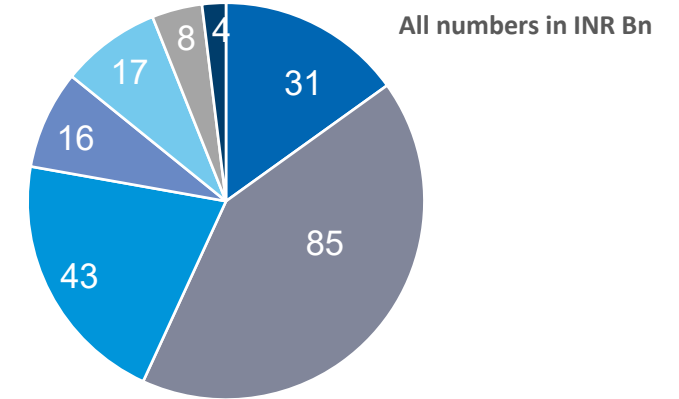
Net Debt/AUM

**2.03x**

EBITDA/Interest

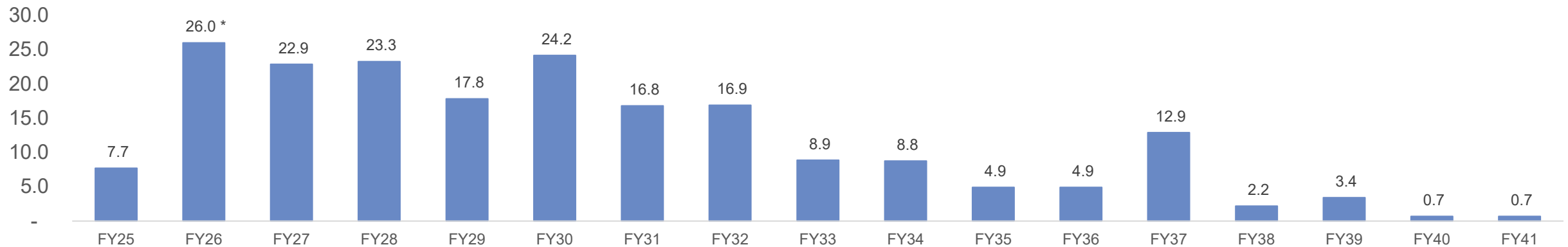
□ Weighted average cost of borrowing for incremental debt at ~7.87% in Q1 FY25

## Gross Borrowing ~ ₹ 203 Bn (50% NCDs, 50% Bank Loans & ECB)



- NCD-MFs
- NCD-Banks & FI
- Loan-PSU Banks
- NCD-Retail/HNI
- Loan-Private Banks & ECB
- NCD-Insurance Co.
- NCD-Corporate & PF

## Repayment/Refinancing Schedule (₹ Bn)



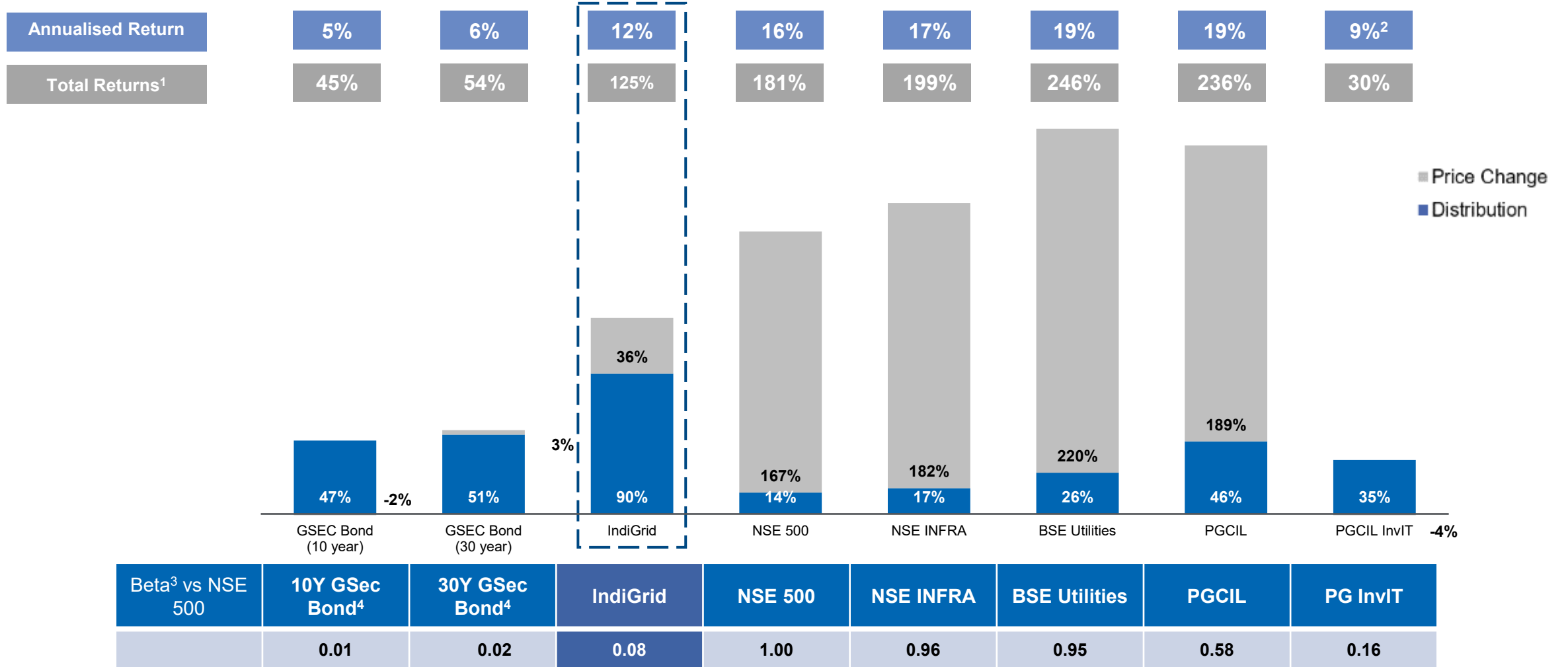
*Well-diversified and termed-out borrowing profile*

(1) Includes ₹ 2.9 Bn held for distribution, ₹ 4.8 Bn for DSRA/lien mark & ₹ 10.2 Bn of debt raised in Jun24 for repayment of debt in July-24;

\*Includes repayment worth ₹ 978 crores towards ECB of RSUPL



# Superior Risk-Adjusted Total Returns to Investors



Source: Bloomberg

(1) Total return is sum of all distributions since listing (Jun'17) and change in price till June 30, 2024

(2) PGCIL InvIT listed in May 2021

(3) Beta refers to Historical Beta calculated on a weekly basis since listing of IndiGrid to June 30, 2024

(4) 10Y GSec Bond refers to IGB 6.79 15/05/2027 ; 30Y to IGB 7.06 10/10/46 Corp

Consistently outperforming on a risk-adjusted basis

## Portfolio Strategy

- ❑ Focus on maintaining stable operations for predictable and sustainable distribution while looking for value accretive acquisitions and bidding opportunities
- ❑ Greenfield Development
  - ✓ Execution of augmentation work in existing transmission projects as well as the 3 new transmission projects won
  - ✓ Execution of BESS project in Delhi and Gujarat
  - ✓ Exploring partnership opportunities for development projects for minimising risk and achieving scale.
- ❑ Proactively participate in synergistic greenfield bidding opportunities across power transmission and BESS<sup>1</sup>
- ❑ Deliver on the DPU guidance of ₹ 15.0 for FY25

## Improving Balance Sheet Strength

- ❑ Focus on optimizing interest cost and elongate tenures for upcoming acquisitions over next few quarters
- ❑ Maintain a healthy balance sheet by consciously managing the leverage ratio while leaving enough headroom for business growth

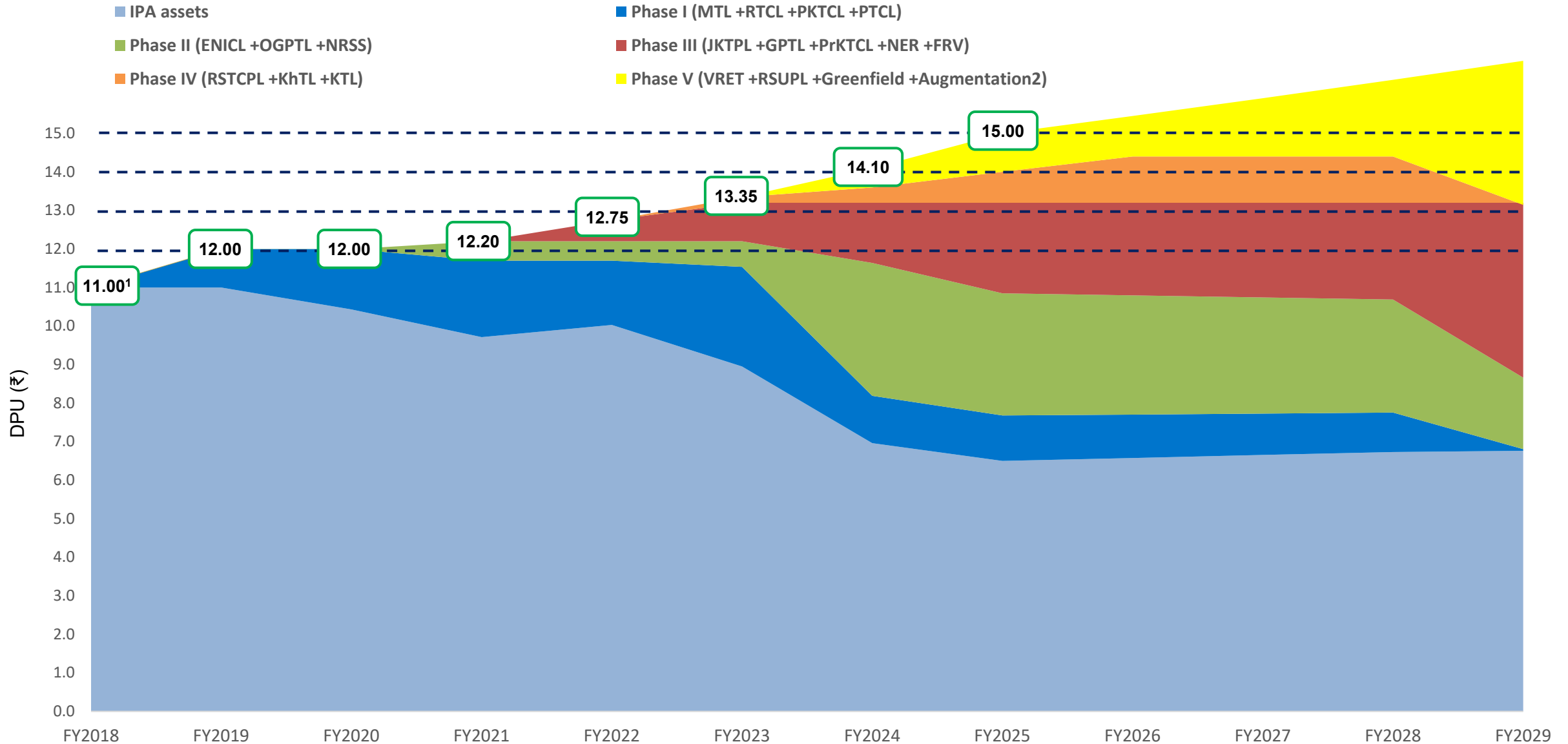
## Resilient Asset Management

- ❑ Focus on maintaining 99.5% availability across portfolio and maximizing incentives
- ❑ Improve self-reliant O&M practices across the portfolio
- ❑ Utilize digital tools to assist analytics and proactive decision making
- ❑ Ensure world class EHS and ESG practices across the portfolio

## Industry Stewardship

- ❑ Maximize private sector participation in electricity sector for both green field and national monetization pipeline
- ❑ Focus on increasing awareness about IndiGrid and InvITs

# DPU Accretive Acquisitions



(1) DPU on annualized basis in FY2018

(2) Include augmentation work orders received on cost plus basis in IndiGrid's existing portfolio

**\*Indicative DPU profile from FY26 onwards (not guidance)**

# ANNEXURES



# Asset Portfolio – Transmission Assets



15 Inter State TBCB  
Transmission Projects

1 Intra State TBCB  
Transmission Project

1 Regulated Tariff  
Transmission Project

1 Project for Captive  
Consumption

Asset	States	Elements	Contract	COD	Availability (%) <sup>1</sup>	AUM <sup>2</sup> (₹ Million)	FY24 Tariff Contribution <sup>3</sup>	Metal ('000 Metric Ton)
BDTCL	Madhya Pradesh, Maharashtra, Gujarat	6 Lines – 943 ckms 2 Substations – 6,000 MVA	Fixed Tariff/ Centre	Jun-2015	99.86	20,372	1,912	Steel – 51.3; AI – 22.3
JTCL	Madhya Pradesh, Chhattisgarh	2 Lines – 994 ckms	Fixed Tariff/ Centre	Sep-2015	99.81	16,385	1,516	Steel – 69.3, AI – 21.9
RTCL	Madhya Pradesh, Rajasthan	1 Line – 403 ckms	Fixed Tariff/ Centre	Mar-2016	99.93	4,410	455	Steel – 8.2, AI – 3.5
PKTCL	West Bengal, Jharkhand	2 Lines – 545 ckms	Fixed Tariff/ Centre	Jan-2017	99.72	6,819	749	Steel – 12.2, AI – 4.8
MTL	Telangana	2 Lines – 475 ckms	Fixed Tariff/ Centre	Dec-2017	100.00	6,280	579	Steel – 11.0; AI – 4.2
PTCL	Punjab	1 Line – 10 ckms 1 Substation – 1000 MVA	Fixed Tariff/ Centre	Nov-2016	100.00	2,672	318	NA
NRSS	Punjab, Jammu & Kashmir	3 Lines – 830 ckms 1 Substation – 630 MVA	Fixed Tariff/ Centre	Sep-2018	99.86	44,257	5,190	Steel – 30.5; AI – 7.3
OGPTL	Odisha, Chhattisgarh	2 Lines – 713 ckms	Fixed Tariff/ Centre	Apr-2019	99.79	14,767	1,565	Steel – 48.7; AI – 14.4
ENICL	Assam, Bihar, West Bengal	2 Lines – 896 ckms	Fixed Tariff/ Centre	Nov-2014	97.85	11,668	1,499	Steel – 37.7; AI – 15.6
GPTL	Haryana, Rajasthan, Uttar Pradesh	5 Lines – 273 ckms 3 Substations – 3000 MVA	Fixed Tariff/ Centre	Apr-2020	99.95	12,589	1,427	Steel – 8.4 , AI – 3.1
JKTPL	Haryana	3 Lines – 205 ckms 2 Substations – 1660 MVA	Fixed Tariff /State	Mar -2012	98.41	3,124	499	Steel – 10.0 , AI -3.6
PrKTCL	Himachal Pradesh, Punjab	6 Lines – 458 ckms	Regulated / Centre	Jun-2015	95.77	7,057	1,288	Steel – 20.9, AI – 6.7
NER-II	Tripura, Assam, Arunachal Pradesh	5 Lines – 898 ckms 2 Substations- 1,260 MVA	Fixed Tariff/ Centre	Mar-2021	99.76	54,795	4,966	Steel – 30.8 , AI – 8.5
RSTCPL	Karnataka, Maharashtra	1 line – 208 ckms	Fixed Tariff/Centre	Jul-2014	99.78	2,741	361	Steel – 12.3, AI – 4.5
KhTL	Madhya Pradesh, Maharashtra, Chhattisgarh	4 Lines – 626 ckms 1 Substation – 3,000 MVA	Fixed Tariff/ Centre	Dec-2021	99.95	18,021	3,166	Steel – 48.1, AI – 13.0
Kallam <sup>5</sup>	Maharashtra	1 Line – 66 ckms 1 Substation – 1000MVA	Fixed Tariff/ Centre	Q4 FY24	99.98	3,474	N.A.	Steel – 1.4, AI – 0.7
TL SitamauSS <sup>4</sup>	Madhya Pradesh	TL – Captive	N.A.	N.A.	N.A.	90	N.A.	N.A.
<b>18 Operational Projects</b>	<b>18 States, 1 UT</b>	<b>~8,512 ckms, 17,550 MVA</b>	<b>59 revenue generating elements</b>		<b>&gt;95.77</b>	<b>2,29,521</b>	<b>24,158</b>	<b>Steel 3,99,400 MT Aluminium 1,29,800 MT</b>

(1) For Q1 FY2024-25, (2) As per independent valuation report for June 30, 2024, (3) As per independent valuation report for Mar 31, 2024 (4) Used for captive purposes (5) includes the RTM portion of Kallam augmentation project



# Asset Portfolio – Under Construction



Asset	States	Elements	Contract	AUM <sup>1</sup> (₹ Million)
IPTL	Maharashtra	1 Line – 18 ckms 1 Substation – 3000 MVA	Fixed Tariff/ Centre	7
DPTL	Madhya Pradesh	1 Line – 70 ckms 1 Substation – 2000 MVA	Fixed Tariff/ Centre	3
KTCO	Maharashtra	1 Line – 60 ckms	Fixed Tariff/ Centre	176
Kilokari BESS	Delhi	20 MW / 40 MWh	Fixed Tariff / State	N.A.
Gujarat BESS	Gujarat	180 MW / 360 MWh	Fixed Tariff / State	N.A.
<b>5 under-construction projects</b>	<b>2 States, 1 UT</b>	<b>~148 ckms, ~5,000 MVA ~400 MWh</b>	<b>7 revenue generating elements</b>	<b>186</b>

# Asset Portfolio – Solar Assets



Asset	DC Capacity	AC Capacity	States	COD	Offtaker	PPA Tenure at CoD (years)	AUM <sup>1</sup> (₹ Million)
Solar - I	68	50	Andhra Pradesh	Jul-18	SECI	25	3,440
Solar - II	70	50	Andhra Pradesh	Jan-19	SECI	25	3,517
SolarEdge	169	130	Maharashtra	Apr-18	SECI	25	9,578
TL Patlasi	22	20	Madhya Pradesh	Jun-15	SECI	25	1,416
TSEC	15	13	Gujarat	Mar-12	GUVNL	25	743
PLG	20	20	Gujarat	Jan-12	GUVNL	25	1,155
TL Gadna	6	5	Rajasthan	Mar-13	NVVN	25	541
GGEL	50	50	Rajasthan	Jun-13	NVVN	25	7,820
TSETPL	6	5	Rajasthan	Oct-11	NVVN	25	900
USUPL	26	20	Rajasthan	Feb-13	NVVN	25	4,339
	37	30	Uttar Pradesh	Sep-16	UPPCL	25	
TKSPL	12	10	Uttar Pradesh	Mar-15	UPPCL	12 + 13 (extendable)	3,600
	36	30	Tamil Nadu	Mar-16	TANGEDCO	25	
TNSEPL	28	23	Tamil Nadu	Nov-15	TANGEDCO	25	2,192
UMD	30	25	Tamil Nadu	Jan-16	TANGEDCO	25	2,361
TRSPL	54	50	Tamil Nadu	Sep-18	TANGEDCO	25	2,149
Globus	24	20	Madhya Pradesh	Jan-16	MPPMCL	25	1,955
TL Nangla	4	4	Punjab	Mar-15	PSPCL	25	347
RSUPL	420	300	Rajasthan	May-22	SECI	25	16,794
<b>19 Projects / 17 SPVs</b>	<b>1,097 MWdc</b>	<b>855 MWac</b>	<b>8 States</b>				<b>62,846</b>

(1) As per independent valuation report for June 24

# Diversified Investor Base

Supported by marquee long term investor base

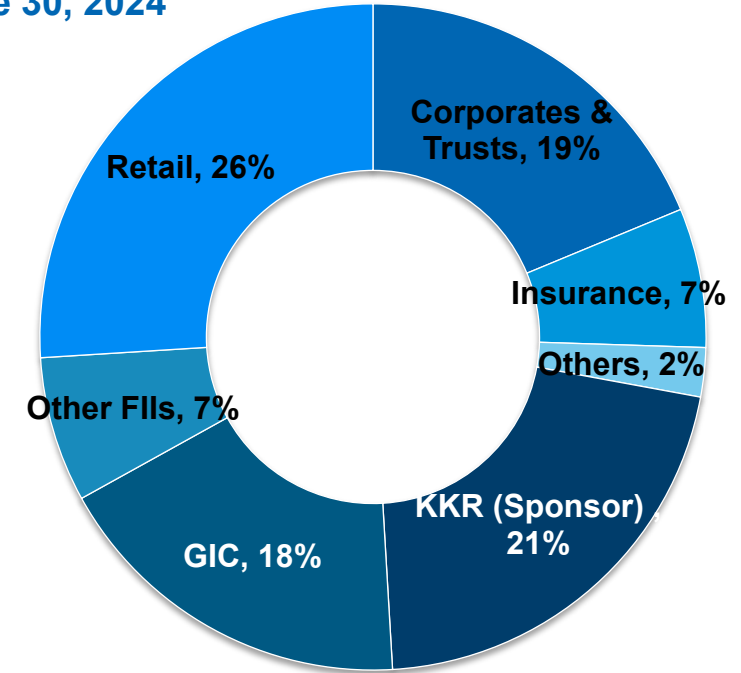
~28% owned by DIIs including insurance companies, mutual funds, pension fund and corporates

Retail Holding at ~26% ; quadrupled in value since IPO

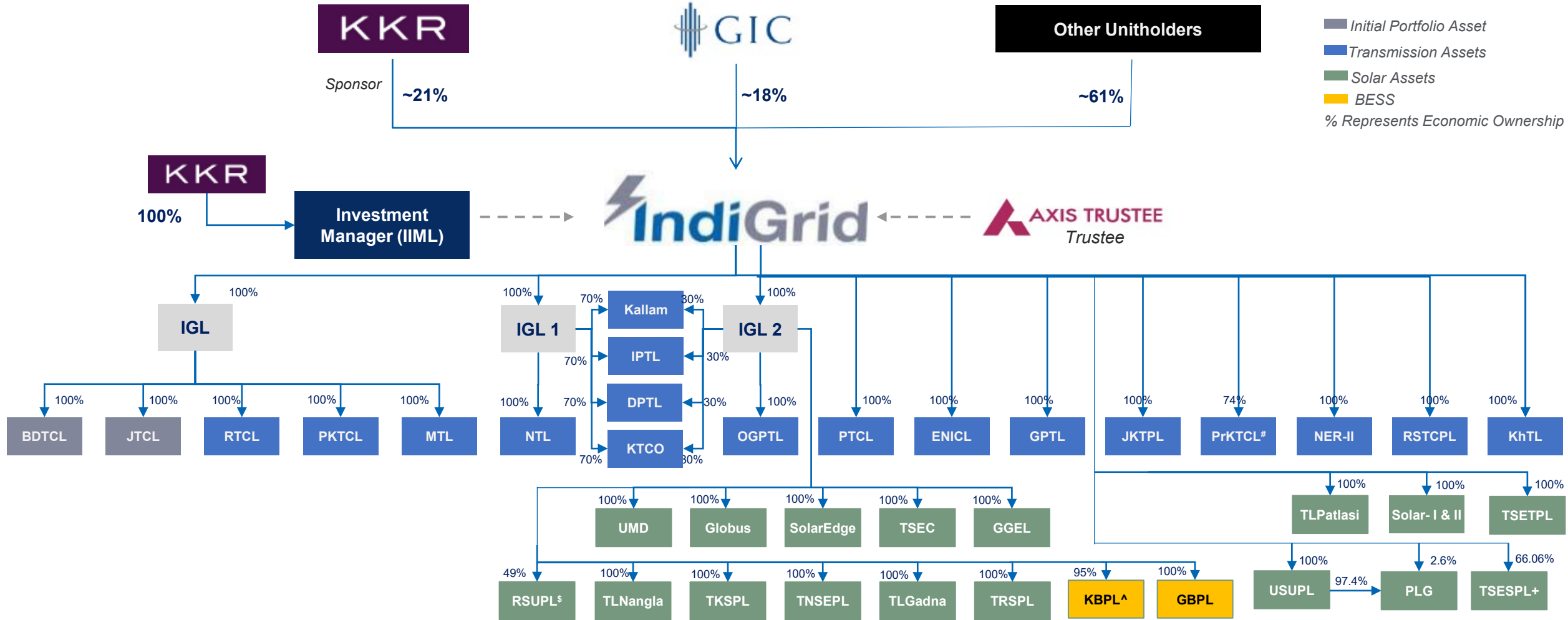
~7 Insurance companies and ~6 pension funds hold ~8% stake

FII holding (incl. KKR and GIC) at ~46%

As on June 30, 2024



# Corporate Structure



IGL= IndiGrid Ltd, IGL1 = IndiGrid 1 Ltd , IGL2 = IndiGrid 2 Ltd, BDTCL = Bhopal Dhule Transmission Company Ltd, JTCL = Jabalpur Transmission Company Ltd, RTCL = RAPP Transmission Company Ltd, PKTCL = Purulia & Kharagpur Transmission Company Ltd, MTL = Maheshwaram Transmission Ltd, PTCL = Patran Transmission Company Ltd, NTL = NRSS XXIX Transmission Ltd, Kallam = Kallam Transmission Ltd, OGPTL = Odisha Generation Phase II Transmission Ltd, ENICL = East-North Interconnection Company Ltd , GPTL = Gurgaon Palwal Transmission Ltd, JKTPL = Jhajjar KT Transco Pvt Ltd, PrKTCL = Parbati Koldam Transmission Company Ltd, NER-II = NER II Transmission Ltd, RSTCPL = Raichur Sholapur Transmission Company Pvt Ltd, KhTL = Khargone Transmission Ltd, Solar I & II = IndiGrid Solar-I (AP) Pvt Ltd and IndiGrid Solar-II (AP) Pvt Ltd, TNSEPL = TN Solar Power Energy Pvt Ltd, UMD = Universal Mine Developers & Service Providers Pvt Ltd, TKSPL = Terralight Kanji Solar Pvt Ltd, TRSPL = Terralight Rajapalayam Solar Pvt Ltd, Solar Edge = Solar Edge Power and Energy Pvt Ltd, TSEC = Terralight Solar Energy Charanka Pvt Ltd, PLG = PLG Photovoltaic Pvt Ltd, TSETPL = Terralight Solar Energy Tinwari Pvt Ltd, USUPL = Universal Saur Urja Pvt Ltd, Globus = Globus Steel & Power Pvt Ltd, TLPatlasi = Terralight Solar Energy Patlasi Pvt Ltd, TLNangla = Terralight Solar Energy Nangla Pvt Ltd, TLGadna = Terralight Solar Energy Gadna Pvt Ltd, GGEL = Godawari Green Energy Ltd, KBPL = Klokari BESS Pvt Ltd, TSESPL = Terralight Solar Energy Sitamauss Pvt Ltd, IPTL = Ishanagar Power Transmission Limited, DPTL = Dhule Power Transmission Limited, RSUPL = ReNew Solar Urja Private Limited, KTCO = Kallam Transco Limited, GBPL = Gujarat BESS Pvt Ltd

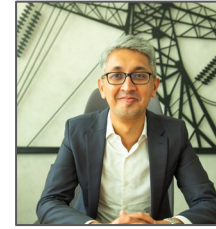
#PrKTCL held in a Joint Venture with Power Grid holding 26% stake  
 +Balance ownership of Terralight Solar Energy Sitamauss Pvt Ltd, held by Brookfield entities  
 ^5% of KBPL is owned by the technical project partner AmpereHour Solar Technology Pvt. Ltd.  
 \$51% economic interest held by IGT

# Experienced Board of Directors



**Tarun Kataria**  
Independent Director

- Over 30 years of rich experience, currently independent non-executive director of Mapletree Logistics Trust Ltd. He is an independent director of Westlife Development Ltd., Jubilant Pharma Ltd. and Global Moats Fund (Mauritius)
- Ex-CEO Religare Capital Markets Limited, MD and Head of Global banking and markets at HSBC India and Vice Chairman of HSBC Securities and Capital Markets
- MBA in Finance from Wharton School, University of Pennsylvania and is a Chartered Accountant



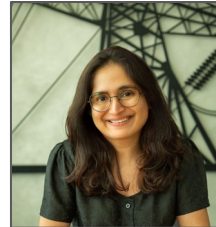
**Hardik Shah**  
Non-Executive Director

- Member of the Asia-Pacific Infrastructure team of KKR since 2018 responsible for Infrastructure investments in India.
- 10+ years at Macquarie Group across their Sydney and Mumbai offices and was involved in building their India Infrastructure business. More recently, led Brookfield's India business
- Post graduate degree from S.P. Jain Institute of Management & Research (Mumbai) and he is also a CFA Charter holder.



**Ashok Sethi**  
Independent Director

- Over 3 decades of experience in power sector with significant knowledge in project execution, operations, commercial, regulatory, advocacy & policymaking
- Currently serves as Non-Executive Chairman of Tata Consulting Engineers Limited. Previously, served as the Chief Operating Officer and Executive Director of Tata Power
- Advance Management at Ashridge, UK and Bachelor's degree from IIT Kharagpur



**Ami Momaya**  
Non-Executive Director

- 17+ years of experience, currently at KKR in Asia-Pacific Infrastructure team and is responsible for infrastructure investments in India
- Ex-Morgan Stanley New York and India office where she was instrumental in building their India infrastructure business
- Bachelor's degree in Commerce from Mumbai University and PGDM from the Narsee Monjee Institute of Management Studies (Mumbai)



**Jayashree Vaidhyanathan**  
Independent Director

- Decades of experience in driving product strategy in Digital Transformation space, product innovation, risk management, M&A, technology delivery and execution
- CEO of BCT Digital and Independent Director on Board of UTI Asset Management Company as the Chairwoman of the Digital Transformation Committee
- MBA from Cornell University and a Bachelor's degree in Computer Science from Madras University. She is also a CFA Charter Holder



**Harsh Shah**  
CEO and Whole Time Director

- Extensive experience in Private Equity financing. M&A, infrastructure financing, regulatory and macro economic policy
- Previously worked with Azure Power, Sterlite Power Transmission Limited, L&T, L&T Infrastructure Finance, P&G
- MBA from the National University of Singapore



# Glossary

AC	Alternate Current
AUM	Assets Under Management
Availability	Percentage amount of time for which the asset is available for power flow
BDTCL	Bhopal Dhule Transmission Company Limited
Bn	Billion
CAGR	Compounded Annual Growth Return
CKMS	Circuit Kilometres
COD/SCOD	Commercial Operation Date/Scheduled Commercial Operation date
CTU	Central Transmission Utility
DII	Domestic Institutional Investor
DPTL	Dhule power Transmission Limited
DPU	Cash paid to the Unitholders in the form of interest/ capital repayment / dividend
DSO	Days Sales Outstanding - average number of days it takes to obtain receivables from billing
EBITDA	Earnings before interest, taxes, depreciation, and amortization
EHS	Environment, health and safety
ENICL	East North Interconnection Limited
ESG	Environment Social and Governance
FII	Foreign Institutional Investor
FY	Financial Year
GBPL	Gujarat BESS Pvt Ltd
GPTL	Gurgaon – Palwal Transmission Limited
GGEL	Godawari Green Energy Private Limited
Globus	Globus Steel & Power Private Limited
IGT	India Grid Trust
IIML	IndiGrid Investment Managers Limited
InvIT	Infrastructure Investment Trust
IPO	Initial Public Offering
IPTL	Ishanagar Power Transmission Limited
ISTS	Inter State Transmission System
JKTPL	Jhajjar KT Transco Private Limited
JTCL	Jabalpur Transmission Company Limited
Kallam	Kallam Transmission Limited
KTCO	Kallam Transco Limited
KBPL	Kilokari BESS Pvt Ltd
KhTL	Khargone Transmission Limited
KKR	KKR & Co. Inc. (including its affiliates and subsidiaries)
Mn	Million
MT	Metric Tonne
MTL	Maheshwaram Transmission Limited
MVA	Mega Volt Ampere
MW	Megawatt

NAV	Net Asset Value per unit
NCD	Non-Convertible Debentures
NDCF	Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document
O&M	Operations & Maintenance
PKTCL	Purulia Kharagpur Transmission Company Limited
PPA	Power Purchase Agreement
PrKTCL	Parbati Koldam Transmission Company Limited
PTCL	Patran Transmission Company Limited
PLG	PLG Photovoltaic Private Limited
QoQ	Quarter-on-Quarter
RSTCPL	Raichur Sholapur Transmission Company Private Limited
RSUPL	ReNew Solar Urja Power Limited
RTCL	RAPP Transmission Company Limited
Solar I & II	Two SPVs namely IndiGrid Solar-I (AP) Private Limited and IndiGrid Solar-II (AP) Private Limited
SPV	Special Purpose Vehicle
SolarEdge	Solar Edge Power and Energy Private Limited
Tariff	Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)
TBCB	Tariff Based Competitive Bidding
Tn	Trillion
TSA	Transmission Service Agreement
TNSEPL	TN Solar Power Energy Private Limited
TKSPL	Terralight Kanji Solar Private Limited
TRSP	Terralight Rajapalayam Solar Private Limited
TSEC	Terralight Solar Energy Charanka Private Limited
TSETPL	Terralight Solar Energy Tinwari Private Limited
TLNangla	Terralight Solar Energy Nangla Private Limited
TLGadna	Terralight Solar Energy Gadna Private Limited
TLPatlasi	Terralight Solar Energy Patlasi Private Limited
TSESPL	Terralight Solar Energy Sitamauss Pvt Ltd
UMD	Universal Mine Developers & Service Providers Private Limited
USUPL	Universal Saur Urja Private Limited
KBPL	Kilokari BESS Pvt Ltd
UT	Union Territory
YoY	Year-on-Year



 **IndiGrid**

THANK YOU